

Message Text

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XMB

DRAFTED BY XMB: T.A. CHAPMAN/AA
APPROVED BY ARA/AND/E:JAALLITTO
XMB: R.D. CRAFTON
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P 102039Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY QUITO PRIORITY
AMCONSUL GUAYAQUIL PRIORITY

UNCLAS STATE 091557

E.O. 11652: N/A

TAGS: EGEN EC

SUBJECT:EXIMBANK OFFICIALS TO VISIT QUITO AND GUAYAQUIL

1. EXIMBANK DEPUTY VICE PRESIDENT - LATIN AMERICA
THEODORE A. CHAPMAN, LOAN OFFICERS JAMES M. KEANE,
ROBERT H. NICKEL AND JOHN D. MCGOWAN PLAN VISIT TO QUITO
AND GUAYAQUIL. MESSRS. CHAPMAN AND KEANE WILL VISIT
WITH BORROWERS INVOLVED WITH DIRECT LOAN PROGRAM AND
WILL OPERATE AS A TEAM (TEAM A). MESSRS. NICKEL AND
MCGOWAN WILL VISIT WITH BORROWERS INVOLVED WITH MEDIUM-
TERM SUPPLIER CREDIT PROGRAMS AND OPERATE AS A SEPARATE
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TEAM (TEAM B). TEAM B WILL FORWARD THEIR DEPARTURE DATE
(PROBABLY MAY 4 OR 5) AND REQUESTED APPOINTMENTS SHORTLY.

2. BOTH TEAMS WILL ARRIVE 9:50 A.M. SUNDAY MORNING
APRIL 30 IN QUITO ON BRANNIF FL 923. TEAM A WILL DEPART
QUITO THURSDAY MAY 4 AT 11:30 A.M. ON BRANIFF FL 906.
REQUEST EMBASSY RESERVE HOTEL ROOMS FOR TEAM A AND TEAM B
AT COLOM HOTEL FOR STAY IN QUITO. PLEASE CONFIRM RESERVA-
TIONS.

3. EXIMBANK WILL APPRECIATE EMBASSY HELP IN ARRANGING APPOINTMENTS IN QUITO WITH FOLLOWING FOR MESSRS. CHAPMAN OR KEANE. APPOINTMENTS ARE LISTED IN ORDER OF PRIORITY (BOTH WISH TO SEE FIRST THREE):

- A. CEMENTOS SELVA ALEGRE
- B. COMISION DE VALORES-CORPORACION FIANCIERA NACIONAL
PREFER MEETING WITH OFFICIAL RESPONSIBLE FOR CEMENT
PROJECT INVESTMENTS AND GUARANTEES
- C. INECEL
- D. EMPRESA ELECTRICA DE QUITO
- E. ECUATORIANO
- F. INSTITUTO ECUATORIANO DE TELEFONOS
- G. BANK OF AMERICA
- H. COFIEC
- I. MINISTRY OF PUBLIC WORKS

4. EXIMBANK REQUESTS CONSULATE HELP IN ARRANGING APPOINTMENT AFTERNOON OF MAY 2 OR MAY 3 IN GUAYAQUIL AROUND 2:00 P.M. WITH LA CEMENO NACIONAL (CARLOS ROMO LEROUX, GENERAL MANAGER). TEAM A WILL RETURN SAME EVENING TO QUITO.

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5. EMBASSY COMMENTS REGARDING THESE TRAVEL PLANS AND ASSISTANCE IN ARRANGING MEETINGS WILL BE APPRECIATED. TEAM WILL BE IN CARACAS APRIL 15-21 AND BOGOTA APRIL 25-29. VANCE

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